

At your side in the hospital

“We’re looking for
 medical technology companies
 that **act like partners**, not vendors.”*



Medical technology at its best

Hospitals are under tremendous pressure to perform. To be successful, they must deliver increasingly complex care with improved outcomes in the face of reduced budgets, growing regulations, and worker shortages. They must also attract the best physicians – and their patients. This demands an acute focus on driving the maximum value from medical technology.

At Dräger, we believe technology must do more than just empower individuals. It must empower entire organizations. It should empower departments to achieve and sustain peak performance and profitability. It should support the needs of the hospital as well as the needs of caregivers, patients, and families. It should optimize workspace and workflow, enabling caregivers to focus more on patients and less on equipment. And it should be affordable and upgradable to keep hospitals on the cutting edge – one step ahead of the competition.

For hospitals that depend on their technology as well as their people to improve outcomes and reduce costs, this is technology at its finest.

This is Technology for Life.



Designed for you

Technology solutions from Dräger offer more than just direct value for your patients and support for your clinical team. They help you enhance your cross-departmental or even hospital-wide management activities. It's our passion to develop Technology for Life to improve the quality and reduce the cost of care.

Always at your side

With our broad spectrum of products, services, and expertise, we can help you find the right answer for almost any challenge in acute care medicine: designing and supplying workstations, choosing the appropriate clinical education and service programs, or even supporting implementation of integrated information management solutions.

“Trust is the greatest reward
that we can earn from
our customers.”

Stefan Dräger



"My doctor says my recovery has gone so well that I can go home soon."*

Jack, 50, Patient

*The individuals and the quotations attributed to them are fictitious and are used for illustrative purposes only.



Frank, 46, MD

"What a difference this technology makes. We like practicing here and it's paying dividends for our patients."*

Jim, 47, Medical Director

"Choosing the right partner now can give us a competitive edge for years to come."*

Continuous patient monitoring

- Seamless transition of stationary wireless and mobile patient monitors – from bedside to transport
- Transfer of settings from one RFID-capable Dräger device to another
- Enhances patient safety, ensures full compliance with current guidelines and reduces setup times

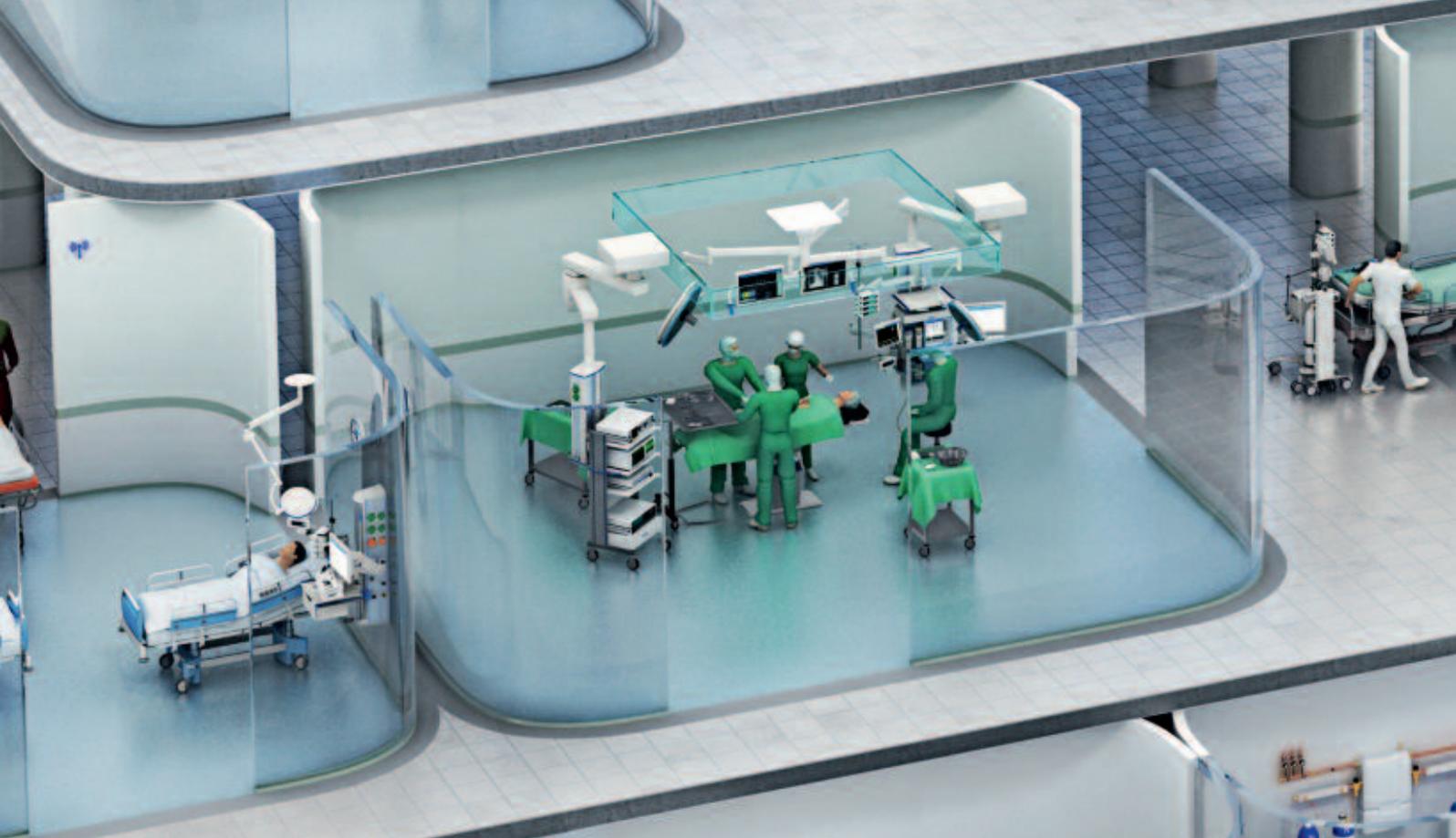
Integrated clinical information management

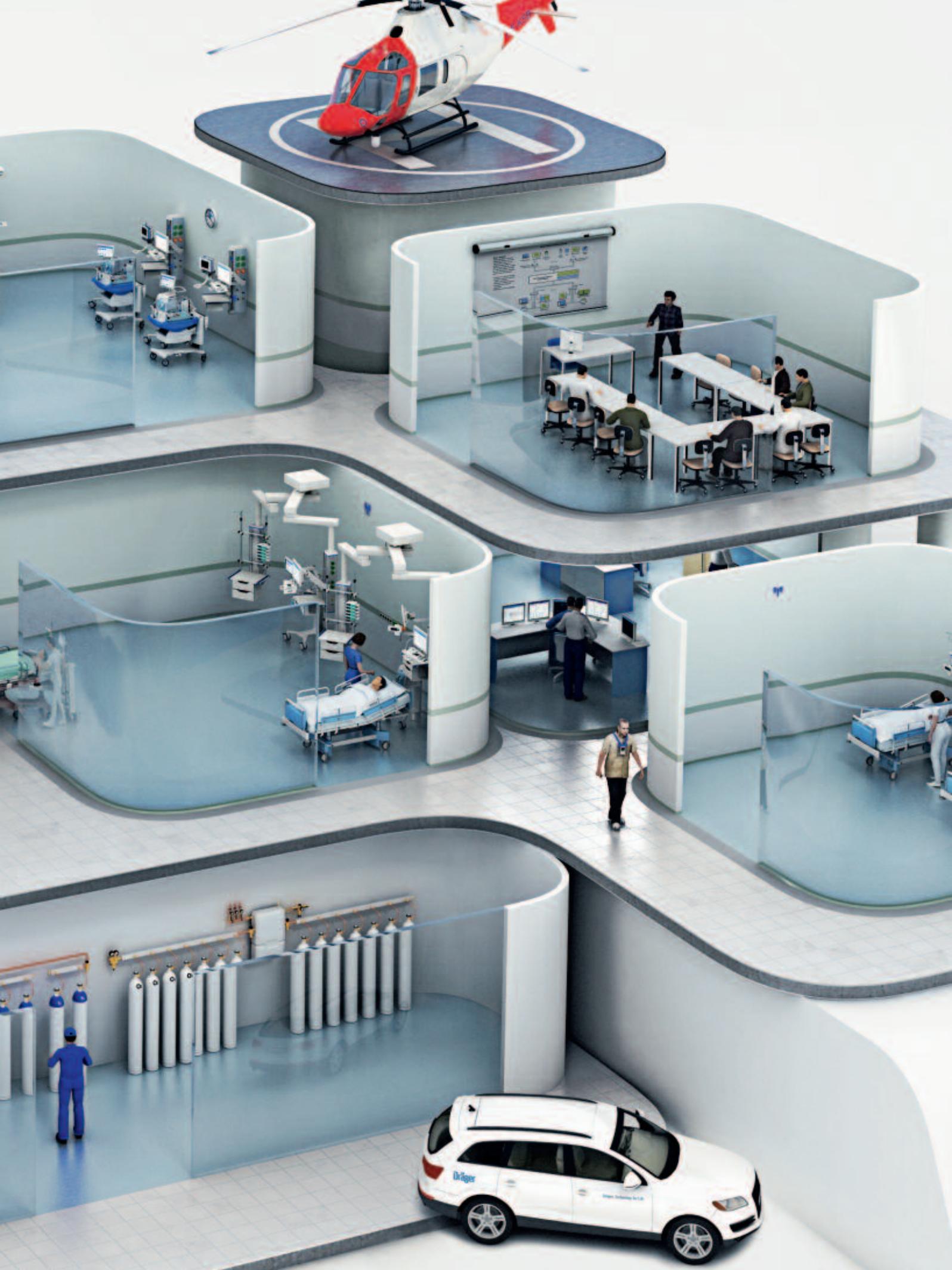
- Supports timely, informed decisions in critical situations
- Provides bedside access to virtually any clinical patient information
- Ensures seamless data communication to enable IT integration and mobility

Customized life cycle management solutions

- Regular software updates and device upgrades
- Scheduled preventive maintenance and remote services can maximize performance uptime
- Accessories and consumables tested for device compatibility and performance







**Advanced anesthesia workstations**

- ICU-quality ventilation for healthy to critical lung conditions
- Range of solutions for small spaces to high-end suites and even MRI applications
- Low and minimal flow technology to help speed recoveries and reduce costs
- Anesthesia information management systems

Comprehensive medical ventilation solutions to help speed recoveries

- Advanced, noninvasive lung protective ventilation
- Volume guarantee and auto leak compensation
- Automated, knowledge-based weaning

Innovative neonatal care technology

- Noninvasive neonatal CPAP ventilation technology
- Specialized warmers and incubators
- Instant, noninvasive bilirubin testing for jaundice and phototherapy systems
- Dedicated neonatal ventilator with volume guarantee

“Dräger is committed to help its customers drive innovation, improve quality, and reduce cost.”*



Optimizing care. Cutting costs. Improving outcomes.

Efficient workplace design

We can help you plan new, efficient workplaces or redesign existing spaces. Ceiling supply units, and docking stations from Dräger save space, enhance workflow, and are easy to use. Our range of medical devices is designed for improved compatibility and enhanced ergonomics.

Reliable medical devices

Each and every medical device is designed to support high-quality care, optimize usability, and improve acute care workflows.

Effective therapeutic tools

We offer innovative, intelligent features that support clinical outcomes like automatic weaning, and optimized anesthetic administration and control. And this is just a glimpse of things to come.

Enhanced patient safety

With Dräger networking technology, you can achieve uninterrupted monitoring throughout the hospital for 100% compliance with the latest transport guidelines. To help avoid user errors, many of our products feature advanced connectivity technology supporting automatic connection error detection and the transfer of ventilation settings between devices.

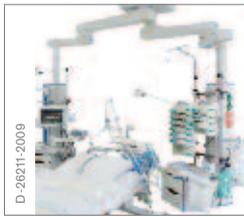
Bedside information and automation

Real-time bedside patient information facilitates rapid and informed clinical decisions. Our systems can integrate live data and centralized clinical patient information to provide the full spectrum of clinical information management from a single source. Automated clinical documentation at the bedside reduces the workload on your staff.

Education, service, and investment protection

Dräger hardware and software application training can improve user confidence levels and help your staff maximize the therapeutic potential of every device. A selection of preventive, on-site, and remote original manufacturer service programs and sustainable upgrade options keep your medical equipment up to date.

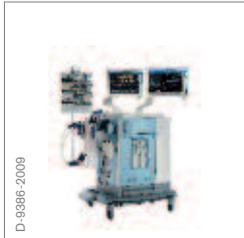
Product and service portfolio



D-26211-2009

Workplace design and integration to satisfy clinical and budgetary requirements

- Workplace design consultancy
- Gas management and supply systems
- Ambience and illumination concepts



D-9386-2009

Medical devices and tailored technology solutions for optimal price-performance ratios

- Anesthesia workstations and ventilation systems
- Advanced software packages and patient monitors
- Warming therapy and incubators
- Conformity-assessed accessories and consumables for enhanced performance



MT-1105-2007

Clinical information management for a wide range of applications and activity levels

- Stationary, wireless, and mobile monitoring solutions
- Patient data management
- Bedside clinical management



D-22376-2010

Support for therapeutic decision making and improved safety

- Medical cockpit concept
- Standardized user interfaces, operating principles, nomenclature, and accessories
- Advanced clinical information visualization technology



D-24181-2010

Life cycle management solutions

- Customized service programs and remote services
- Conformity-assessed, reusable, and disposable accessories and consumables
- Updates and upgrades
- Special training and education programs

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and Annex II.3 of Directive 93/42/EEC
(Medical devices).